

INSIGHT



May 20, 2009

TO: All Agents

RE: Insight Lighting TIR Philips Service Agreement

Attached you will find an announcement issued by TIR/Philips to their agent base and clients. We are delighted that Philips acknowledges our expertise in light guide and illuminator development and has engaged us to service their TIR product line going forward. This speaks very highly of our Illusions product family.

Illusions is already one of our fastest growing product lines, and this announcement will do nothing but provide an additional boost. If you are not promoting Illusions, now is the time to start.

If you have any questions please don't hesitate to call.

A handwritten signature in black ink, appearing to read "Reed Powers", with a long horizontal flourish extending to the right.

Reed Powers
Executive Vice President

RP:rm

Philips Lighting

May 19th, 2009

7700 Riverfront Gate, Burnaby, BC, Canada V5J 5M4

Business Unit Solid State Lighting

Philips Lighting (formerly TIR) is very pleased to announce that Insight Lighting will provide warranty and ongoing support for the LIGHT PIPE product offering.

Insight's experience with Light Guide technology and HID sources provide the basis for excellent future service of the Light Pipe Product.

Effective July 1st, 2009, all Philips (formerly TIR) Light Pipe related warranty claims, replacement parts and questions should be addressed directly to Insight. Please contact Jim McGinn JMcGinn@Insightlighting.com (505)-345-0888 with any related questions.

Please feel free to direct any questions related to this announcement to either of the undersigned.

Sincerely,



J. David Kriebel
VP Global Sales



Reed Powers
Executive Vice-President

Philips LED Retrofit & Modules
604-473-2320
david.kriebel@philips.com

Insight
505-345-0888
rpowers@insightlighting.com

